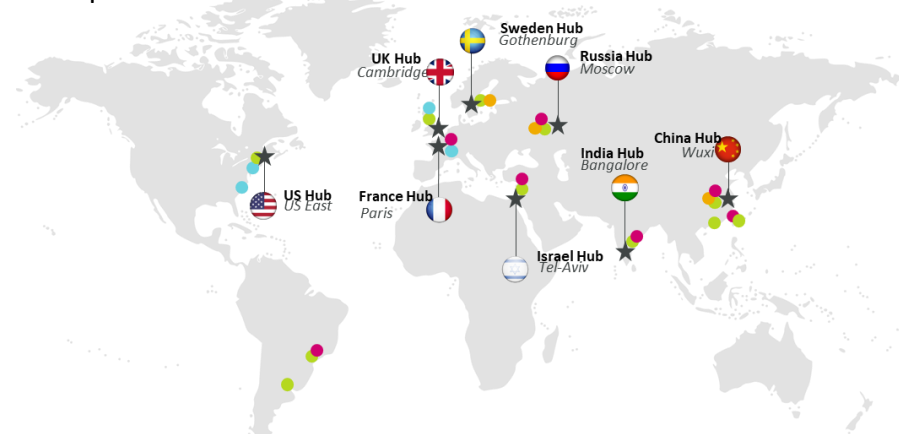


■ Support activity of start-ups and development of start-up ecosystem to deliver technology and service which are added-value to patient and HCPs

- Contribution on patient quality of life (QoL)
AZKK would like to support and initiate collaboration with start-ups which develop and provide their device and digital solution for pain points in patient experience; prevention of disease, improvement of awareness of disease, providing information on disease and monitoring on chronic disease.

- Contribution on HCP supporting solution
AZKK would like to accelerate collaboration with start-ups to provide added-value technology/ solution to HCPs; AI-based diagnosis supporting, advanced communication tool with patient, productivity improvement solution etc. By initiating and promoting collaboration with local government, medical association and other partners including start-ups, AZKK would like to contribute to solve unmet medical needs on specific therapeutic areas and diseases.



■ Collaboration with start-ups and AstraZeneca global network providing access to start-ups

- Collaboration with start-ups
AZKK started to place open-innovation role from 2019 and having innovation team across business function. 20+ projects have been initiated and driven with start-ups till now (2020 Sep).
AZKK would like to increase collaboration with start-ups to deliver added-value solution to patients and HCPs and to solve unmet medical needs.

- AstraZeneca global network providing access to start-ups
AstraZeneca has global health innovation hub network. 10+ health innovation hubs are currently under operation (left figure) and several new hubs are in planning in both of mature and emerging markets including Japan.
Each hub focusing on i. local collaboration with government, HCPs' association and other private sector partners including start-ups, ii. share and deliver local best practice and start-ups to AstraZeneca global network and initiate global collaboration between start-ups.
AZKK would like to provide access to AstraZeneca global health innovation hub network to accelerate and support start-ups in Osaka, Japan to go into global market.

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