

Field: Transport, Mobility, Passenger Processing



- Airport automation for passenger processing, in particular self-bag drop solutions.
- CUSS (common used self service) based solutions are much more efficient than manned processes and help airports with a higher throughput of passengers.
- Broader expansion within the Japanese market aside the aviation sector planned.
- First successful projects with Japanese customers (airports) already won. Similar history in the Indonesian market.
- Global leader in CUSS based self-bag drop solutions. Rich experience of software and hardware development build up over the last 30 years. Now needs localization in Japan.

Problems in society and proposed solutions

Materna IPS provides automatization of passenger processing through the implementation of biometrics to reduce touch points and make it safer in times of infection risks, faster and more efficient.

Strength of your company/ products

- Integration of biometric sensors into hard- and software solutions.
- Unique knowledge for the integration of components and management of data.

Business model

Business to Business; Direct Sales (Consumer pays for goods/services); Manufacturing and implementation of solutions (hardware and software) - one-off set up costs, operation and servicing - recurring costs

Objectives participating in Hack Osaka Business Meeting

In our expansion plan to strengthen the business in Japan we would like to build up a wider network within Japan, further develop and adjust our products to the Japanese market. This means we are looking for a Partner:

- to purchase our products/ services/ to distribute/market our product/service
- to help us develop our product/services/ who can invest (including strategic investment)

Year of founding	2019
Web	https://www.materna-ips.com/
Location	Dortmund, Germany
Funding	Series C+
Experience in global market	North America, EU, India, Japan
Availability in Japanese	○