

KEYMO

Make Signature simple

- Secured by PIN code
- Data protection guarantee
- Privacy by design
- Strong traceability
- Works offline

BYSTAMP has developed KEYMO the first fully autonomous digital stamp, awarded at CES 2020. It is a physical device containing its owner's digital identification. Thanks to an embedded decentralized signature solution, users can operate an "on-the-fly" signature confirmed by PIN code in any PDF document. Having secured 2 international patents, we have developed an MVP working with our own Simple Electronic Signature (SES). In 2022, we will finalize it as a scalable mass market product, making it connectable to a PC, integrating AES/QES signatures and ready for facial recognition. The signature will be certified as tamper-proof and fully traceable. In addition, Bystamp will create a disruptive ecosystem approach acting as an enabler for brands (office supply) and for service providers (through a white label marketplace) in order to unleash the usage of digital signature in the untapped SME/SOHO but also large company market.

Problems in society and proposed solutions

Keymo is obviously innovative in the market and is unmatched in current state-of-the-art. We believe that there is a tremendous growing market need for digital signature solutions in everyday life that can be fully secure and traceable, easy to use and designed for smartphones and tablets (besides laptop and desktop). easily appreciated by customers as it leverages the classic ownership and use of ink stamps, simplifies digital signature processes, and solves data sovereignty and cybersecurity issues. It will bring to the consumer's hands both the stamp simplicity and the digital signature sophistication for a daily usage, under a lifelong signature ownership, without any subscription.

Strength of your company/ products

Keymo does not have competitors with a similar business profile with whom to compare.

- First, we sell our patented technology through OEM and white label licenses,
- Second, we offer recurring revenue to our OEM customers through our white label marketplace where end users can purchase electronic signatures and certificates from multiple trusted third-party vendors.

Business model

BYSTAMP creates a unique digital signature user experience. Our value proposition has two dimensions:

- Sale of our OEM license in white label for our « no brainer » personal nomadic stamp,
- % on all purchases of electronic signature services available on our white label marketplace.

Objectives participating in Hack Osaka Business Meeting

- Collaboration with Japanese corporation (the focal point of this collaboration must be a known brand with a distribution network and, optionally but very interestingly, it could also be a manufacturer with a brand and its network)
- Find investors to open a subsidiary in Japan on our patented technology
- Do a PoC with the Japanese administration to replace the Hanko signature with the Keymo digital signature.

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| Year of founding | 2016 |
| Web | https://www.bystamp.com/en/ |
| Location | Vannes, France |
| Funding | 3,9M€ |
| Experience in global market | France, Germany, Luxembourg, Bulgaria, Austria, Australia, UK, United States, Switzerland |
| Availability in Japanese | × |